



# INTRODUCTION TO OPPENHEIMER – A CSDA FINANCE CORPORATION RESOURCE MARIN COUNTY CSDA CHAPTER MEETING FEBRUARY 9, 2023

#### CSDA FINANCE CORPORATION

 Affiliate organization to the California Special Districts Association since 1988 CISIDIAIFIC

- Designed to facilitate financings for special districts of all types and sizes
- Provides financing solutions for capital improvements, equipment and land purchases, refinancing of prior debt
- Responsive, full-service team of experts
- Competitive interest rates, low cost transaction fees

## <u>PPENHEIMER</u>

- Independent, full service retail broker dealer
- National Firm: Publically traded on NYSE (Symbol: OPY)
- 93 offices in 24 states
- Approximately 2,900 total employees
- Five offices in California



- Brandis Tallman Division is the California public finance division of Oppenheimer
- Specializes in underwriting and placement agent services for all types of local government agencies
- Member of the CSDA Finance Corporation
- Contributors to California
   Debt & Investment Advisory<sup>3</sup>
   Commission

### MARIN COUNTY CLIENTS



Town of San Anselmo



Central Marin Sanitation Agency



Kentfield Fire Protection District



City of Belvedere



Central Marin Police Authority



Town of Corte Madera



Novato Sanitary District



North Marin Water District



Town of Fairfax



City of Novato



Richardson Bay Sanitary District



City of Mill Valley







### **CONTACTS**

For information or questions about financing, please feel free to reach out.



Rick Brandis, Managing Director
Phone: (415) 438-2931
rick.brandis@opco.com



Nicki Tallman, Managing Director Phone: (415) 438-2977 <u>nicki.tallman.com</u>